

**Mendocino County Tourism Commission
Cash Flow Projection
Fiscal Year 2019-2020**

	Actual	Actual	Prelim	Forecast	Forecast	Forecast
	Jan 2020	Feb 2020	Mar 2020	Apr 2020	May 2020	Jun 2020
CASH ON HAND (beginning cash)	42,420	77,744	213,502	167,358	271,401	239,754
CASH ON HAND (Savings)	153,359	88,381	58,395	58,395	58,395	58,395
RECEIPTS						
County BID		235,627		210,081		
County BID adjustments		(59,568)		(70,027)		
County 50% Match	81,262	40,631	40,631	40,631	40,631	40,631
West Company	486					
Other Income			248			
TOTAL RECEIPTS	81,748	216,690	40,879	180,685	40,631	40,631
DISBURSEMENTS						
Expenses						
1- MEDIA & WEBSITE	27,558	8,627	1,839	7,375	7,375	7,375
55 Marketing / Public Relations	17,083	18,045	20,741	16,458	16,458	17,058
57 Website Maint / Development	4,298	4,245	4,192	4,285	4,285	4,285
5870 Leisure / Group Sales (Shipping)	5,560	10,760	9,280	2,375	-	5,650
2- VISITOR SVS / PARTNERSHIPS	14,638	5,441	3,886	3,713	4,313	3,113
3- ADMIN - General Expenses	8,138	3,414	9,662	11,069	8,479	8,479
3- ADMIN - Occupancy Costs	4,678	5,628	4,964	4,333	4,333	4,333
4- PERSONNEL	34,369	36,552	36,535	27,034	27,034	27,034
Expenses to be categorized	(4,920)	18,207	(4,077)	-	-	-
TOTAL DISBURSEMENTS	111,401	110,919	87,022	76,642	72,277	77,327
NET CASH INCREASE/DECREASE)	(29,653)	105,771	(46,144)	104,042	(31,647)	(36,696)
ENDING CASH	166,126	271,897	225,753	329,796	298,149	261,453
	166,126	271,897	225,753			
	0	(0)	0			

County BID	FY 19-20	reduce by	FY 18-19	FY 18-19 Rec'd
1st Qtr	342,423.47		344,191	
2nd Qtr	176,056.41		207,172	
3rd Qtr	210,081.00	(70,027)	165,784	210,081
4th Qtr	222,260.00	(148,173)	253,258	222,260
	950,820.88		970,404	
Budget	942,497.00			